


INCOTERMS® 2010

Seller							Buyer
Packaging	Export Clearance	Inspection	Loading	Carriage	Insurance	Import Clearance	Unloading
RULES FOR ANY MODE(S) OF TRANSPORT							
EXW - EX WORKS							
R							
FCA - FREE CARRIER							
			R				
CPT - CARRIAGE PAID TO							
			R				
CIP - CARRIAGE AND INSURANCE PAID TO							
			R				
DAT - DELIVERED AT TERMINAL							
				T R			
DAP - DELIVERED AT PLACE							
						R	
DDP - DELIVERED DUTY PAID							
							R
RULES FOR SEA AND INLAND WATERWAY TRANSPORT							
FAS - FREE ALONGSIDE SHIP							
		R					
FOB - FREE ON BOARD							
			R				
CFR - COST AND FREIGHT							
			R				
CIF - COST INSURANCE AND FREIGHT							
			R				

 Buyer's costs
 Seller's costs

 No obligation to pay but buyer's costs, if required

R - Transfer of risk
T - Terminal